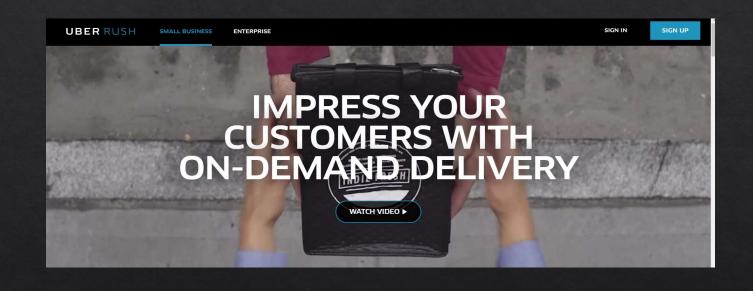
# UberRUSH

Food



Apparel

Flowers Tailor Retail

### What is uberRUSH?

- Product and food delivery services have been around for many years but UberRUSH is a service that makes it easier for companies and customers to take advantage of delivered goods for little cost
- UberRUSH service are easily integrated in company's systems and customer's cellphones, tablets & computers
- ♦ Currently only available in Chicago, New York and San Francisco







## Business Model- UberRUSH

#### Creation

- Website & App
- Matching Senders & Couriers by Algorithm
  - Online Payment
  - Live Tracking
    - Courier Automatically Selected

#### Character

- Business Oriented
- Control & Trust

### Offer

- Business to Customers (B2C)
- Intra-Urban
- Chicago, New York & San Francisco

Revenue Model

#### **Couriers**

 Non Professional Dedicated Couriers

#### **Senders Recipients**

- Brick-and-**Mortars Shops** with Online Presence
- Restaurants
  - Florist

### Revenue Model

- ♦ Fixed Price Model (Prices varies by location)
- Fixed Delivery Cost and Predetermined Fee for Each Additional Mile
- ♦ Rates
  - ♦ Chicago- \$6.30 first mile & \$1.80 for each additional mile
  - ♦ New York- \$5.50 first mile & \$2.50 for each additional mile
  - ♦ San Francisco- \$6.00 first mile & \$3.00 for each additional mile
- No Membership Fee
- Uber Technologies Inc. Receives Percentage of Sale

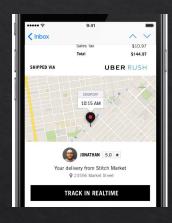




# Apps & Website reviewed

#### Shipper (Stakeholder #1)

- Order automatically send to shipper's tablet from app/website
- When order is ready shipper can request an UberRUSH pick up with one click



#### Customer (Stakeholder #3)

- Order from favorite website or app and choose UberRUSH as the shipping method
- Track order in real-time
- User friendly interface



#### Courier (Stakeholder #2)

- Notified when order is ready to be picked up
- Can choose to accept order or not
- Real-time delivery guidance



# Apps & Website Support

- ♦ Top class Supply Chain partners
- Solving logistics problems with new ideas and experienced companies



# Market Traction & performance

- UberRUSH is new to product and food delivery market and is still trying to find it's share of the market
- Currently only in three (3) cities but looking on expanding in market like the Tampa Bay
  Area and many others
- \* Already has some key retail partners like Walmart, Nordstrom, Cole Haan and many more

