CROWDSOURCED DELIVERY ANALYSIS: PARCELIO

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Introduction

- Headquarters: San Francisco, CA
- Description: Put travelers' excess bag space to good use.
- **■** Founders: Jeremy Hollander
- Categories: Travel, Transportation
- Website: http://www.parcelio.com

Business:

■ Communication:

Facebook

■ Service Districts:

Mainland China, Hong Kong, Taiwan

■ Cost Effective:

Save 2/3

■ Maximum Weight:

10Kg

Value Proposition Canvas

Service

Benefits:

Low cost

Features:

Crowdsourcing
Deliver by travelers

Experience:

Save money Delivery on time

Substitutes:

Professional Deliver company, such as UPS



Business model components

Clients: P2P

Offer:
Deliver a Parcel
International

Character:
Community Human
Trust

Couriers: Travelers

Revenue Model: Fixed prices

Gains

For customers	For Company	For society
 Save money Safe Receive on time Convenience to pay 	 Low deliver cost Online purchase Low communication cost International delivery 	 Reduce the traffic jam Take advantage the space of traveler