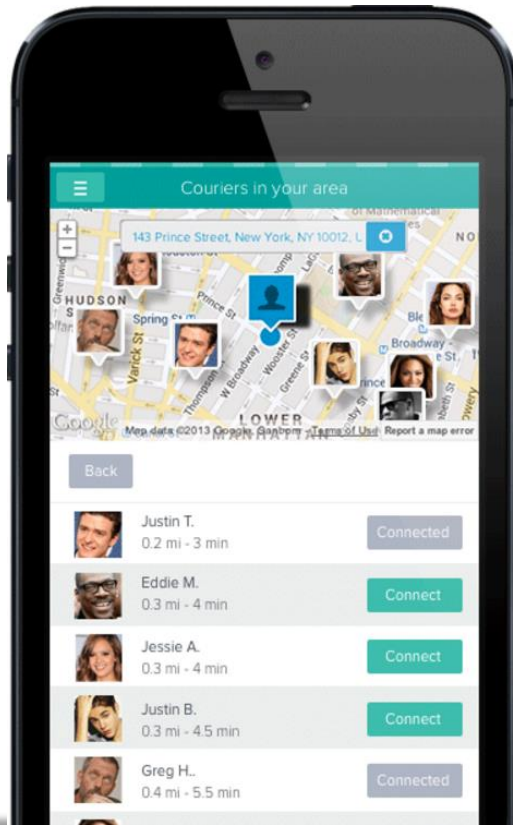


# Nearbors



Start year: 2013  
Based in Massagno,  
Switzerland



## BUSINESS DESCRIPTION:

Someone will do your grocery shopping and deliver it. Business can join too, uploading products and offers.

Founders: Barbara Vannin, Ryan Vannin.

# Business Model

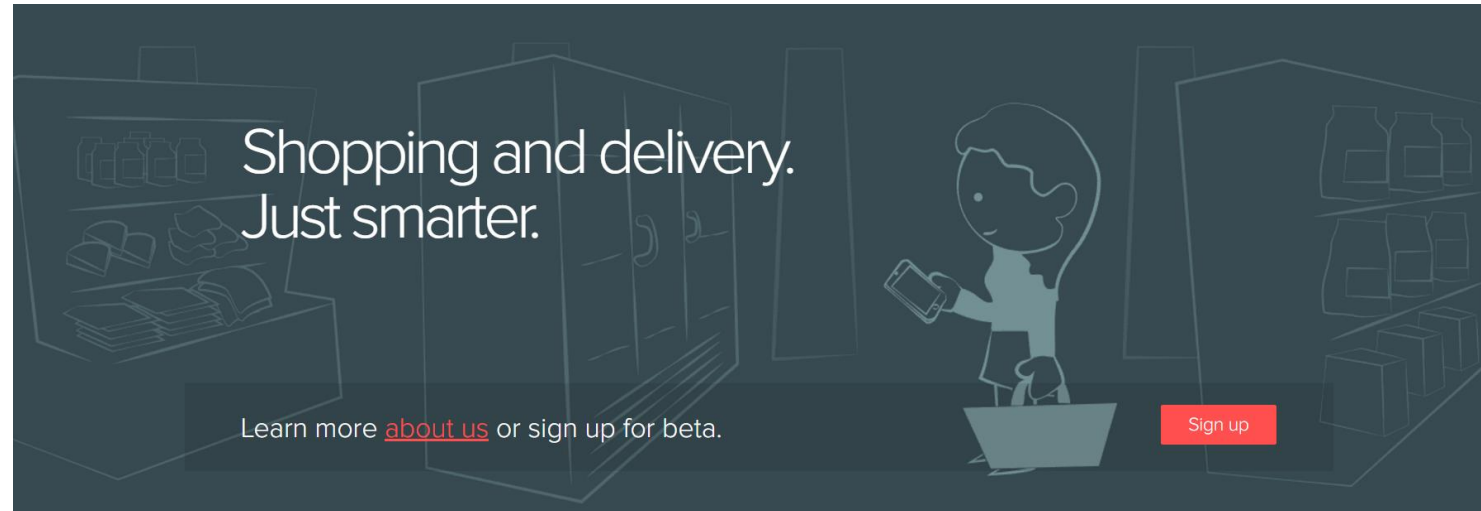
Customers	Value Proposition	Competitive Strategy	Position in the value network	Internal organization and capabilities	Logic of revenue generation
1. Grocery stores 2. The urban population	1. Get grocery shopping done from the comfort of your house/office 2. Saving money and time for receivers. 3. Making money for couriers 4. Businesses can upload products and offers	1. Commodity for users 2. Efficiency 3. Environment friendly (less gas emission) 4. Algorithm for nearest driver	Last mile delivery	1. Crowd-based platforms combine location, online shopping, instant messaging, mobile payments 2. Presence in website, Facebook, Twitter, Blog, appstore	1. Transactional revenue 2. Price plans with businesses (future)

# Business Model

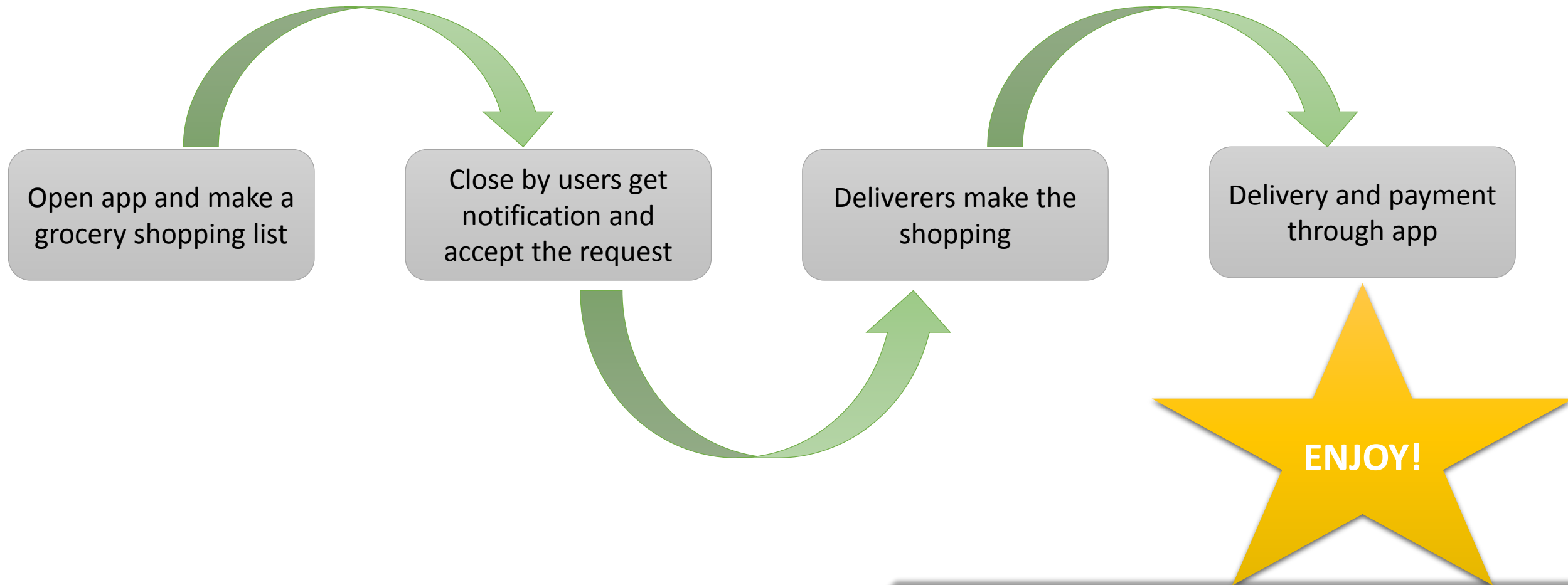
*Offer:* Intra-urban.

*Couriers:* You get a notification through the app, if you want you can accept or decline, it includes a list of items desired. Buy and deliver. Get paid through the app.

*Senders Recipients:* You order your groceries through the app, wait for it to get accepted by a courier, wait, receive and pay through the app.



# Supply Chain



# How to join

Thanks for joining the Nearbors waiting list!

Your email (marianapkline@gmail.com) has been added.

Get at least 3 friends to sign-up! The earlier your friends join, the sooner we'll send you an invitation.  
Use this unique referral link

<http://nearbors.com/?r=PWRS5R5KGP2D6HSTHJBV>

to get your friends to sign-up.

In the meantime you can follow us on [Twitter](#).



**Still in Beta**

# Social Presence

**Phone:** +41 91 967 57 80\*

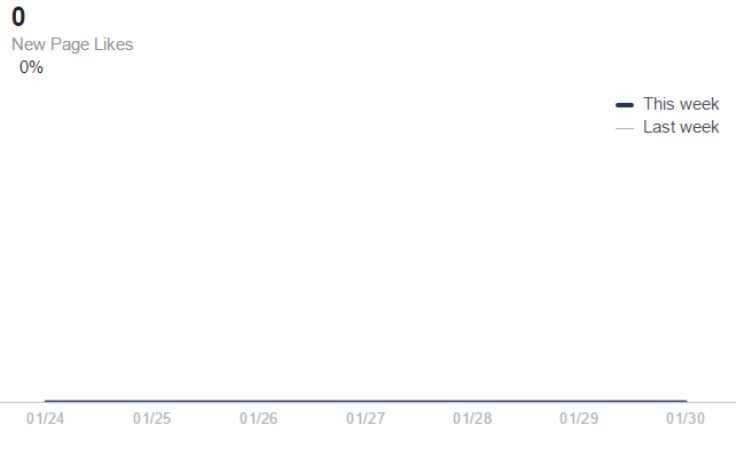
**App:** Soon

**Blog:** <http://blog.nearbors.com/>

**Facebook:** <https://www.facebook.com/nearbors>

**Twitter:** <https://twitter.com/nearbors>

- Since 2013, the startup has not developed a full working website nor app
- There has been no growth



59 Total Page Follows  
0% from last week

TWEETS  
121

FOLLOWING  
42

FOLLOWERS  
60

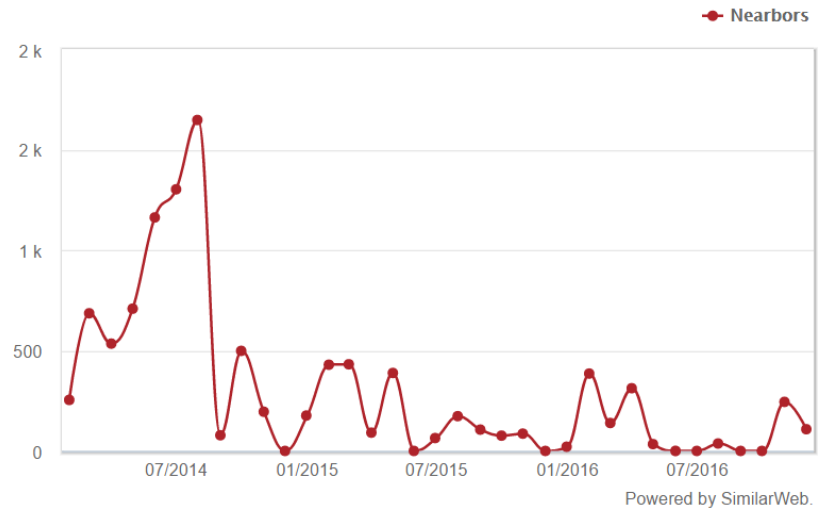
LIKES  
22

# What the future looks like

## ESTIMATED SOURCES OF WEBSITE VISITS

FUNDING PROBABILITY SCORE ⓘ	19%
TOTAL DISCLOSED FUNDING	-
LAST ROUND VALUATION ESTIMATE ⓘ	-
DISCLOSED FUNDING ROUNDS	-
LATEST ROUND	-
LATEST FUNDING STAGE	-
NEXT ROUND ESTIMATE ⓘ	-
DEVELOPMENT STAGE ⓘ	Discovery
NUMBER OF INVESTORS	-
NUMBER OF COMPETITORS	3
MONTHLY WEB VISITS ESTIMATE ⓘ	108
TWITTER FOLLOWERS	60
WEB TRAFFIC OUTLOOK ⓘ	2 / 10

### ESTIMATED WEBSITE VISITS



POLAND 100.00 %

# References

1. <http://nearbors.com/>
2. <http://seriousstartups.com/2012/12/12/swiss-startup-nearbors-neighbors-pick-shopping-list/>
3. <https://www.reddit.com/r/startups/comments/ytl7/nearbors/>
4. <http://seriousstartups.com/tag/nearbors/>
5. <https://www.funderbeam.com/startups/nearbors>