# manyship

A friend-shipping company founded in May 1, 2013;
A trusted peer-to-peer network of travelers and senders.



manyship

HOME
SEARCH TRIPS
SEARCH REQUESTS
CARRY THINGS
SEND THINGS
MY STUFF ▾
POLICIES & GUIDES ▾

Songrui
LOG OUT

## Welcome

### WHAT WOULD YOU LIKE TO DO?

**Post your trip**
Add your trip by entering the dates and locations of your travel and carry things. Make sure to click the *share button* for Facebook and let your friends and family know about it!

**Search for takers**
Search for travelers and find one who may be traveling to the location where you need to send or receive things. You may find travelers going to near by locations too.
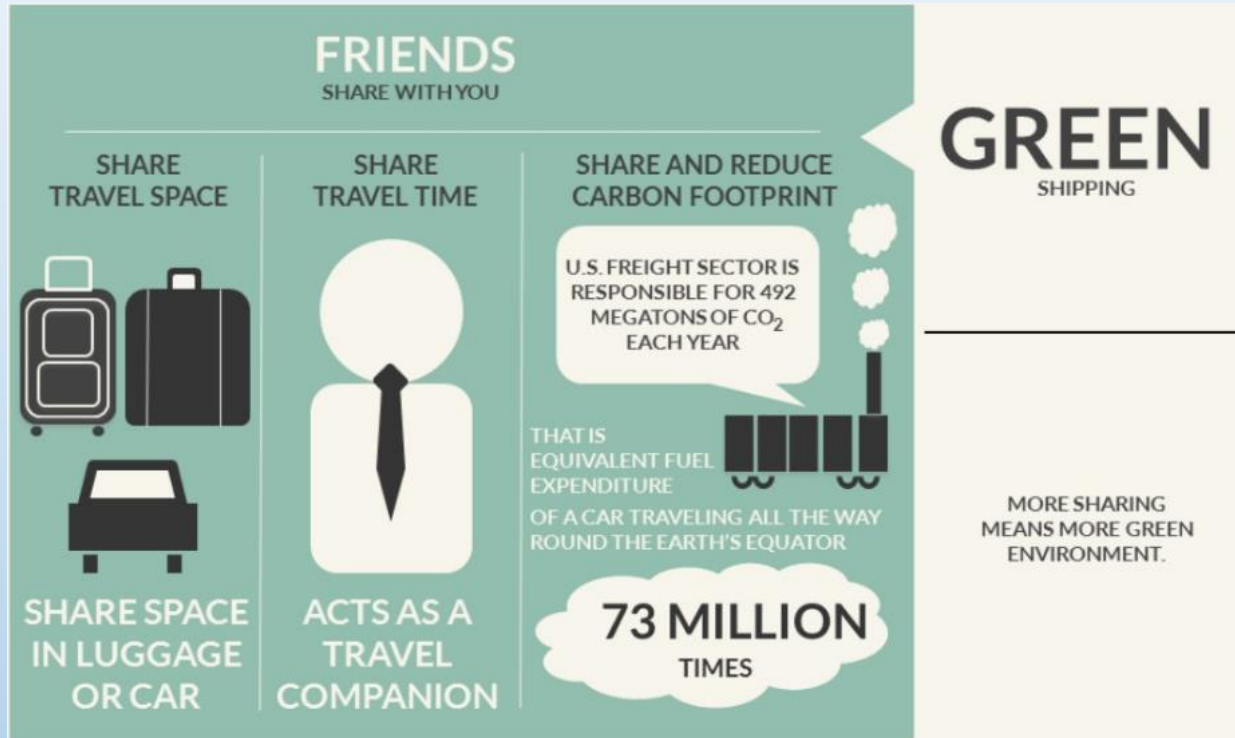
**Estimate Shipping Cost**
Simply Enter the names of the cities and the weight you wish to ship. View the price that you may be charged by the travelers and the prices that other carriers may charge.

**Search for senders**
Members have already posted requests on ManyShip to send things. Search for the specific members that suit your travel needs and weight limitations and carry their things.

**Post your need**
If you don't find a traveler that suits your shipping needs, then post your need, and we will actively work toward finding someone to carry your stuff.

**Estimate Trip Earnings**
Enter the names of the cities and the weight you wish to carry. View an estimate of the earnings you may make and the prices that other carriers may charge.

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**Step 1**  Search for senders/takers or post need

**Step 2**  Pass/take over the package

**Step 3**  Receive & Confirm

Business goal:

"Buy cool things online and ship them to your home anywhere"

"Carry things safely & securely for people like you and get rewarded"

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## Estimation of shipping price & trip earn:

**Estimate Shipping Cost**

Shipping from (e.g. New York, NY) *

Shipping to (e.g. Bangalore, Karnataka, IN) *

Weight of the items in lbs *

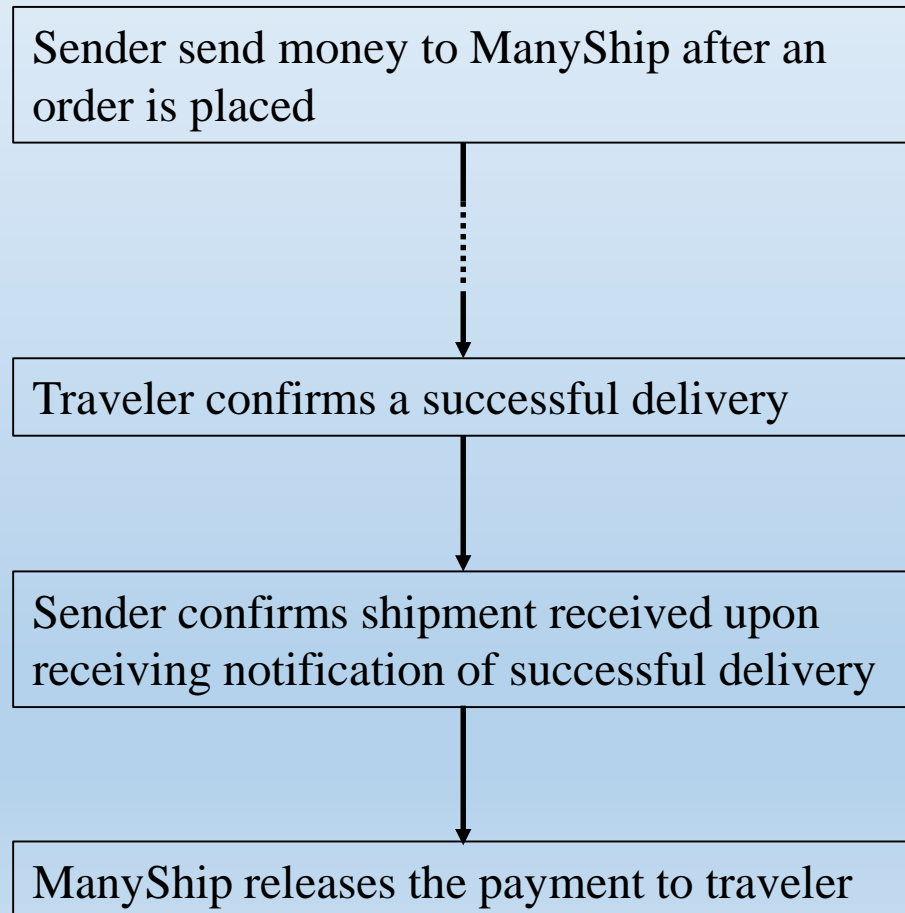Calculate

**Estimate Trip Earnings**

Traveling from (e.g. New York, NY) *

Traveling to (e.g. Bangalore, Karnataka, IN) *

Weight you can carry (lbs) *

Calculate

## Safety payment process:

Sender send money to ManyShip after an order is placed

Traveler confirms a successful delivery

Sender confirms shipment received upon receiving notification of successful delivery

ManyShip releases the payment to traveler

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**Offer Pole**

P2P platform | ManyShip is a "peer shipping" platform that connects people needing to send things with travelers who have extra space.

Globally served | Support both international and US local shipping. "Buying in USA and shipping worldwide!"

**Creation Pole**

Interface | Website based, while request could also be shared on Facebook.

Matching | Self and company match. Find the best match and place a request with takers/senders. Otherwise post requests/trips and the company will actively work towards finding a suitable taker/sender.

Tracking | Real time tracking is not available yet. However, once delivered a request for confirmation would be sent.

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## Revenue model

| | |
|---|---|
| Negotiation | Price is estimated by the website, while it is also negotiable between takers & senders. |
| Revenue | ManyShip collects a transaction fee of 20% per transaction. |

## Stakeholder

| | |
|---|---|
| Courier | Travelers or commuters are opportunist couriers. Payments are remitted via PayPal, or check if preferred. |

## Character

| | |
|---|---|
| Motivation | Community oriented. Faster, greener, more inexpensive for senders, while travelers earn money, help others, and make new connections around the world. |

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**Performance**

Senders pay on average 500% less for shipping (by weight) than the UPS or FedEx, and have the flexibility not provided by traditional carriers.

Travelers are able to specify how much space they have, and the price-point at which they will provide the service.

Restricted Use Policy: There are two lists with "Prohibited Items" where items are unacceptable, and "Restricted Items" where items need to be approved by travelers.

Partners: